CC Martin



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OBJET: FIRST study

Mister Wells,

We are pleased to inform you that your proposal reference 00/0006 concerning the straylight analysis for the FIRST Cryostat has been included in AIR LIQUIDE's proposal to ESA and presented during the final review held in ESTEC on Thursday 11 May.

ESA will issue the final ITT for the prime contractorship of the complete satellite, during this summer. AIR LIQUIDE will then have to answer ITTs coming from potential bidders during the fall 2000. The phase B kick-off shall not occur until June 2001, ESA said.

Provided that specifications and statements of work have not changed, we will then ask your company to confirm the proposal which has been made. On the contrary, we will have to update our specification and to re-consult sub-contractors.

We draw your attention on the fact that AIR LIQUIDE only provided ESA with a cost estimate so far, and not with a firm commercial proposal. Therefore, the list of sub-contractors presented to ESTEC is a proposal only, based on the available documentation. Depending on what will the prime contractor request, other choices could be done. Particularly, no financial geographical return constraint was accounted for during that phase of the study.

We thank you for your very valuable proposal and for the effort your company consented in answering this ITT.

Looking forward to working with RAL in phases B and C/D,

Pierre CRESPI

Program Manager

L'AIR LIQUIDE - SOCIETE ANONYME POUR L'ETUDE ET L'EXPLOITATION DES PROCEDES GEORGES CLAUDE AU CAPITAL DE 5 118 247 980 F - SIEGE SOCIAL / HEAD OFFICE 75, Qual d'Orsay - 75321 Paris Cedex 07 (France)

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